

HOTEL SITE SELECTION INTERNATIONAL MEETINGS

A WORD ABOUT INTERNATIONAL MEETINGS, CONFERENCES & CONVENTIONS

In today's world, organizations of all types find themselves with an increasing presence in a growing number of countries around the world. Whether it is a corporation with an expanded overseas manufacturing operation, an association with a growing number of international members or a medical institution with an expanding roster of researchers, scientists or teachers the one thing they have in common is a need to conduct overseas meetings more frequently. Whether the conference takes place in a well known European capitol or an emerging business center in one of the new Asian "Tigers", 21st Century Group is uniquely positioned to help secure the venue that is right for your meeting. After 13 years in business we have established a worldwide network of contacts that can assist with any program, anywhere in the world - whether it's 20 rooms or 2000. We can save you a great deal of time while doing so and we will do it at no cost to you.

England	Brazil	The Bahamas	Cyprus
France	Philippines	Canada	Costa Rica
Germany	Hong Kong	Mexico	Italy
Hungary	Japan	Caribbean	Holland
Greece	Libya	Vietnam	Turkey



FAQ's

- Q. How is 21st Century Group paid?
- A. Payment for 21st Century Group services is direct from hotels and varies in form. It is usually an override on actualized revenue or commission, although in some cases we are on retainer or hired for specific projects.
- Q. Does it cost any more to utilize your services than if I go direct?
- A. No, and here's why. Hotels and other suppliers are more interested in winning your business than they are concerned about paying us any fees. In addition, properties know exactly who they are competing with and thus provide the most competitive rates without regard to any fees or commissions.
- Q. Do I need to have 21st Century Group under contract or on retainer?
- A. No contract or retainer is required and our services are free to you.

WHY YOU SHOULD USE 21ST CENTURY GROUP

When conducting a meeting outside the U.S. there are a number of factors to consider: unfamiliarity with hotel chains, international contracts and verbiage, language barriers, meal plans, currency conversion, delegate rates, 24 hour delegate rates, meeting packages, inclusions, A/V considerations, gratuities, payment terms, property location, transportation and general destination knowledge.

OUR RESOURCES PROVIDE WORLDWIDE ACCESS TO -

- New Properties
- New Destinations
- Value Dates
- Current Currency Conversions
- Local Destination Knowledge
- Transportation Companies
- Entertainment Options
- Audio Visual Companies
- DMC's
- Shopping Areas
- Dining Recommendations
- On-Site Activities

INTERNATIONAL MEETINGS MADE EASY!

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